In 2020, we provided $29.4 billion in rebates, discounts and fees\textsuperscript{3} to private payers and government programs as well as providers, distributors and others. Here is the breakdown*:

Government programs benefit from vigorous commercial competition as well as legally required price concessions. Medicaid discounts also reflect the extra, “supplemental,” rebates states negotiate with manufacturers.

*Note: Due to rounding numbers add up to over 100.
**Other: Programs such as long-term care, ADAP (a program specific to HIV and AIDS) and other disease-specific sites of care/insurers.

References
1. Figure According to Janssen Internal Financial Accounting.
2. Ibid.