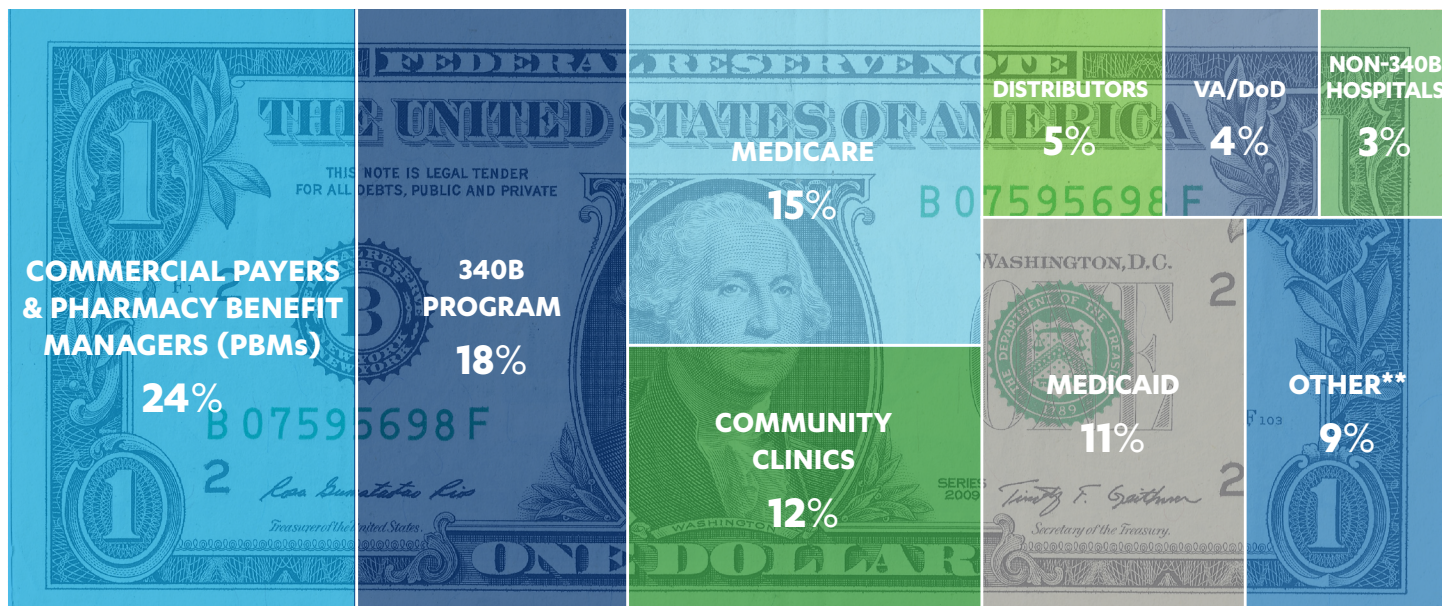


## \$29.4 BILLION: BREAKING IT DOWN<sup>1</sup>

In 2020, **we provided \$29.4 billion in rebates, discounts and fees<sup>2</sup>** to private payers and government programs as well as providers, distributors and others. Here is the breakdown\*:



Government programs benefit from vigorous commercial competition as well as legally required price concessions. Medicaid discounts also reflect the extra, “supplemental,” rebates states negotiate with manufacturers.

\*Note: Due to rounding numbers add up to over 100.

\*\*Other: Programs such as long-term care, ADAP (a program specific to HIV and AIDS) and other disease-specific sites of care/insurers.

### References

1. Figure According to Janssen Internal Financial Accounting.
2. Ibid.